

**OneTeam**  
.training



90 DAY FAST  
TRACK

PREP - PRACTICE - PROMOTE

*ONETEAM.TRAINING*

WELCOME  
*to the team!*

Goals are talked about so much in business, and for good reason. But growing your community of loyal customers and inspired business partners does not come from goal setting. It comes from vision casting. Knowing your purpose in life will help you cast your vision. It will inspire your action and it will motivate you consistently.

-Sarah

## YOUR FIRST STEPS

### 01 MASTER THE SYSTEM

Invite - Tool - Team  
It's as simple as that to expose people to your products & business.

### 02 EXPAND YOUR NETWORK

Social media marketing allows us to grow our network rapidly but these principles work in person too!

### 03 CONSISTENCY

Consistency compounds. Learn how to use your vision to inspire consistency.

# *the first 24 hours*



## FIRST TASKS

- ENROLL & SET UP YOUR PERSONAL SUBSCRIPTION
- DOWNLOAD THE LIFEVANTAGE APP
- SET UP WEBSITE, DISPLAY NAME + GOALS INSIDE THE APP
- SEND GOALS TO YOUR ENROLLER VIA THE APP
- CHOOSE PATH: SOCIAL SHARER - BIZ BUILDER
- PUT A CLOSE FRIEND THROUGH THE ITT IN THE APP TO SEE WHAT THE PROCESS IS LIKE
- BEGIN ITT WITH 25 NAMES, CHOOSE 5 TO FOCUS ON
- CRAFT AN INVITE - WHY YOU THOUGHT OF THEM, WHAT YOUR EXPERIENCE HAS BEEN AND ARE THEY OPEN TO...
- SEEK HELP FROM YOUR ENROLLER/TEAM ON CRAFTING THESE FIRST 5 INVITES

# USEFUL *links + tips*

## Download 4 Apps!

*Zoom* - for team calls. *Telegram* for daily communication.

*Boards* for our scripts and selling tools and LifeVantage app.

LifeVantage  
Corporate Info  
LifeVantage.com

Virtual Back office (EVO2.0)  
evo-lifevantage.myoffice.com

OneTeam  
Website

[www.oneteam.training](http://www.oneteam.training)  
[www.oneteam.training/launch](http://www.oneteam.training/launch)  
[www.oneteam.training/socialmedia101](http://www.oneteam.training/socialmedia101)

OneTeam  
Boards App

<https://boardsapp.com/h0MJn4F5>

OneTeam Global  
Telegram

[https://t.me/joinchat/RYkgUZBR  
YphWDOYL](https://t.me/joinchat/RYkgUZBRYphWDOYL)

OneTeam Facebook  
Group

<https://www.facebook.com/groups/oneteammastermind>

OneTeam Calendar

<https://teamup.com/kspcv1saugr4882tyn>

## Pick a Pack

Premier or Elite Pack gives you the best value + benefit. At least 200 PV (Personal volume) to start to be fully commission qualified with your start kit

## Pick a Stack

Set up monthly subscription. To be fully commission qualified you need at least 300 PSV monthly - of which NO MORE than 150 can come from you. Your personally enrolled customers can make up the rest. NZ and AUS still require a 40 SV personal purchase monthly.

# *why are you here?*



Use the [LifeVantage Average Earnings Disclosure Statement](#) to help you set a target for where you can be with consistency. Click the link above or visit [www.lifevantage.com/us-en/earn/compensation-plan](http://www.lifevantage.com/us-en/earn/compensation-plan)

LIFEVANTAGE CAN BE THE VEHICLE FOR CHANGE. WHAT DO YOU WANT TO CHANGE IN YOUR LIFE?

WHY DO YOU WANT THAT? WHAT WILL IT LOOK LIKE TO HAVE THAT?

WHAT ARE YOU WILLING TO SACRIFICE TO ACHIEVE THAT AND WHAT ARE YOU NOT WILLING TO SACRIFICE?

\*The Distributor sales earnings disclosed herein are potential gross earnings and not net of other business expenses and not necessarily representative of the actual income, if any, that a LifeVantage Distributor can or will earn through the LifeVantage Sales and Compensation Plan. A Distributor's earnings will depend on individual diligence, work effort and market conditions. LifeVantage does not guarantee any income or rank success. This Average Annual Earnings Disclosure is required by law.

\*\*To achieve a rank, you must maintain certain rank requirements. Including but not limited to, personal volume and balance requirements. To learn more, To obtain additional information about LifeVantage Distributor earnings or this statement, please visit [LifeVantage.com](http://LifeVantage.com), scroll to bottom, click Compensation Plan.

# *Fast Track Bonus Earnings*

Your first 3 FULL calendar months as a consultant hold opportunities for you to earn additional bonuses.

## *Rank Advancement Bonus*

By following this simple plan you will be on the path to achieve 1500 in Group Sales Volume (GSV). This will earn you the rank of Senior Consultant 1. When you achieve this you will earn a \$100 US (\$140 AU/\$152 NZ) Rank Advancement Bonus

## *Accelerator Track*

Earn ANY Fast Track Bonuses before the end of your first calendar month as a Consultant and earn a \$50 US (\$70 AU/\$76 NZ) bonus.

## *Looking Ahead*

Using the Customer Rewards Circle and this action plan you will work toward achieving the "Gem Bonus" levels of Onyx, Sapphire, Emerald and Diamond.

3 Customers X 12 months = 36 Customers  
36 X 112 CV (Collagen)= 40322 CSV/monthly  
YOU ARE DIAMOND earning  
20% Personal Sales Bonus: \$806  
10% Estimated Retail Bonus: \$403  
For a MONTHLY total of \$1209

This doesn't even include any earnings on your consultants that might have joined you over the year.

# *Master ITT - Invite Tool Team*

LAUNCH YOUR BUSINESS BY INVITING  
25 PEOPLE IN 30 DAYS WITH 5  
COMPLETING "TEAM" OF THE ITT  
SYSTEM

**What is "team"? It is where a 3rd party validates the products or business for you. This can be the Facebook Community, a recorded overview, live overview or personal call.**

- SCHEDULE YOUR OWN PERSONAL PRESENTATION WITHIN THE NEXT 10 DAYS.
- CRAFT YOUR LIST OF 25 PEOPLE TO INVITE. WORK WITH YOUR SPONSOR TO CRAFT THESE INVITES.
- HOST YOUR EVENT: DON'T WORRY, YOU JUST HAVE TO INTRODUCE THE PRESENTER!



*Download the OneTeam  
Scripts & Tools*

Download the free Boards app to your device,  
then go to <https://boardsapp.com/h0MJn4F5>

**Go to the ITT Flow folder for scripts and ideas you can use to invite and follow up.**

# *What is the ITT Flow?*



**1 - Invite:** Start a conversation and find out if they are open to learning about activation. Invite them to take a look at the first touch video on [www.wellnessrevolutioncommunity.com](http://www.wellnessrevolutioncommunity.com)

**2 - Tool:** After the 1st touch video is reviewed, bring them to the LifeVantage overview. This can be your personal live call, a recorded one or [www.wellnessrevolutioncommunity.com/overview](http://www.wellnessrevolutioncommunity.com/overview)

**3 - Team:** After the overview, ask if this is what they were looking for and if they are ready to get started as a customer or distributor to earn income? If they have questions, set up a **3-way conversation** with your upline and use tools like the WellnessRevolution Community FB or Telegram.

**Boards**

*Download the OneTeam  
Scripts & Tools*

Download the free Boards app to your device, then go to <https://boardsapp.com/h0MJn4F5>

**Go to the ITT Flow folder for scripts and ideas you can use to invite and follow up.**



# Fast Track Bonus Plan

Enroll 3 customers and 1 consultant each month during your Fast Track period and earn the Fast Track Bonuses. This simple path drives your paycheck up quickly.

## Goal #1 - 3 Personally Enrolled Customers

Earn \$50 US (\$70 AU/\$76 NZ) for each set of 3 eligible Customers during your Fast Track period. A customer becomes eligible when they purchase at least 100 SV worth of products in their enrollment month, retail or subscription. To qualify you need to be active in each month that your Customers first purchase.

Name:_____	PV:_____	Subscription	<input type="checkbox"/>
Name:_____	PV:_____	Subscription	<input type="checkbox"/>
Name:_____	PV:_____	Subscription	<input type="checkbox"/>
Name:_____	PV:_____	Subscription	<input type="checkbox"/>
Name:_____	PV:_____	Subscription	<input type="checkbox"/>
Name:_____	PV:_____	Subscription	<input type="checkbox"/>
Name:_____	PV:_____	Subscription	<input type="checkbox"/>
Name:_____	PV:_____	Subscription	<input type="checkbox"/>
Name:_____	PV:_____	Subscription	<input type="checkbox"/>

## Goal #2- 1 New Consultant Monthly

Earn \$50 US (\$70 AU/\$76 NZ) for each set of 3 Consultants during your Fast Track period. To qualify you need to be active in each month that your Consultants enroll, and each Consultant must be active in the month they enroll (150 SV).

Consultant #1		
Name:_____	150 PSV?	<input type="checkbox"/>
Consultant #2		
Name:_____	150 PSV?	<input type="checkbox"/>
Consultant #3		
Name:_____	150 PSV?	<input type="checkbox"/>



**ITT**

**INVITE - TOOL - TEAM**

**INVITE: TO TAKE A LOOK AT  
SOMETHING**

**TOOL: ADD TO APP AND SEND  
FIRST TOUCH VIDEO**

**TEAM: LIVE OVERVIEW, RECORDED  
OVERVIEW AND 3 WAY CHAT OR  
VOICE CLIP**



# **"T" TEAM THIRD PARTY CHAT**

- 1. CREATE CHAT**
- 2. SHARE 3RD PARTY BIO IN CHAT**
- 3. COMPLIMENT PROSPECT**
- 4. STATE WHAT PROSPECT KNOWS**
- 5. LIST QUESTIONS OR ASK 3RD  
PARTY TO ASSIST THE  
PROSPECT/SHARE STORY**
- 6. BE QUIET AND OBSERVE**



# **"T" TEAM THIRD PARTY USING GROUPS**

- 1. ADD TO WELLNESS  
REVOLUTION/ACTIVATE YOUR  
WELLNESS/SOCIAL SELLING  
EVOLVED**
- 2. TAG IN A POST OR TWO**
- 3. MESSAGE THEM AND TELL THEM  
YOU TAGGED THEM**
- 4. ASK QUESTIONS ABOUT WHAT  
THEY LEARNED**
- 5. CONNECT WITH 3RD PARTY CHAT  
OR SEND A CART LINK**

# *launch activities*

COMPLETE AT LEAST ONE LAUNCH  
EVENT EVERY MONTH

## LAUNCH EVENT (VIRTUAL)

A Zoom event you host with your mentor. You just do the inviting and the introduction. Your mentor does the presentation.

Date Scheduled: \_\_\_\_ / \_\_\_\_ / \_\_\_\_

Date Completed: \_\_\_\_ / \_\_\_\_ / \_\_\_\_

## IN PERSON EVENT

Sip & Glow Party to try True Science Liquid Collagen and learn more about the LifeVantage story.

TOOLS: We have printable pages, raffle ideas, and a photobook you can order or borrow.

Date Scheduled: \_\_\_\_ / \_\_\_\_ / \_\_\_\_

Date Completed: \_\_\_\_ / \_\_\_\_ / \_\_\_\_

## INVITE BLITZ

Invite 25+ people to a specific event, to see a specific story that inspires you or to see a video/tool that you think you'd like to share with your network.

Date Scheduled: \_\_\_\_ / \_\_\_\_ / \_\_\_\_

Date Completed: \_\_\_\_ / \_\_\_\_ / \_\_\_\_

## SOCIAL MEDIA POST/LIVE

Share your business kit unboxing, make a post about your new products or business, or share a story of someone's results that inspire you.

Date Scheduled: \_\_\_\_ / \_\_\_\_ / \_\_\_\_

Date Completed: \_\_\_\_ / \_\_\_\_ / \_\_\_\_

# *first 5 ITTs*



## TAKE 5 PEOPLE THROUGH ITT

- SEND THE INVITE USING THE APP, TEXT, MESSENGER, ETC
- WHEN THEY ARE OPEN, SEND THE 1ST TOUCH VIDEO
- FOLLOW THE APP PROMPTS, WATCH ONE APP TRAINING VIDEO IN THE APP MEDIA LIBRARY IF YOU NEED TO
- AFTER THE 1ST TOUCH, SEND 2ND TOOL - OR INVITE TO A PRESENTATION IN YOUR CUSTOMER EDUCATION GROUP
- WHEN THEY HAVE SEEN THE 2ND TOOL, ASK: "WHAT QUESTIONS DO YOU HAVE ABOUT GETTING STARTED?"
- CONNECT TO A THIRD PARTY CHAT TO ANSWER THOSE QUESTIONS
- CLOSE: "DO YOU WANT TO GET STARTED ON THE PRODUCTS OR WOULD YOU LIKE TO BECOME A DISTRIBUTOR LIKE ME?"

## *5 names*

- \_\_\_\_\_
- \_\_\_\_\_
- \_\_\_\_\_
- \_\_\_\_\_
- \_\_\_\_\_

## *second 5 ITTs*

### TAKE 5 PEOPLE THROUGH ITT

- SEND THE INVITE USING THE APP, TEXT, MESSENGER, ETC
- WHEN THEY ARE OPEN, SEND THE 1ST TOUCH VIDEO
- FOLLOW THE APP PROMPTS, WATCH ONE APP TRAINING VIDEO IN THE APP MEDIA LIBRARY IF YOU NEED TO
- AFTER THE 1ST TOUCH, SEND 2ND TOOL - OR INVITE TO A PRESENTATION IN YOUR CUSTOMER EDUCATION GROUP
- WHEN THEY HAVE SEEN THE 2ND TOOL, ASK: "WHAT QUESTIONS DO YOU HAVE ABOUT GETTING STARTED?"
- CONNECT TO A THIRD PARTY CHAT TO ANSWER THOSE QUESTIONS
- CLOSE: "DO YOU WANT TO GET STARTED ON THE PRODUCTS OR WOULD YOU LIKE TO BECOME A DISTRIBUTOR LIKE ME?"

### *5 names*

- \_\_\_\_\_
- \_\_\_\_\_
- \_\_\_\_\_
- \_\_\_\_\_
- \_\_\_\_\_

# *third 5 ITTs*



## TAKE 5 PEOPLE THROUGH ITT

- SEND THE INVITE USING THE APP, TEXT, MESSENGER, ETC
- WHEN THEY ARE OPEN, SEND THE 1ST TOUCH VIDEO
- FOLLOW THE APP PROMPTS, WATCH ONE APP TRAINING VIDEO IN THE APP MEDIA LIBRARY IF YOU NEED TO
- AFTER THE 1ST TOUCH, SEND 2ND TOOL - OR INVITE TO A PRESENTATION IN YOUR CUSTOMER EDUCATION GROUP
- WHEN THEY HAVE SEEN THE 2ND TOOL, ASK: "WHAT QUESTIONS DO YOU HAVE ABOUT GETTING STARTED?"
- CONNECT TO A THIRD PARTY CHAT TO ANSWER THOSE QUESTIONS
- CLOSE: "DO YOU WANT TO GET STARTED ON THE PRODUCTS OR WOULD YOU LIKE TO BECOME A DISTRIBUTOR LIKE ME?"

## *5 names*

- \_\_\_\_\_
- \_\_\_\_\_
- \_\_\_\_\_
- \_\_\_\_\_
- \_\_\_\_\_



# *fourth 5 ITTs*



## TAKE 5 PEOPLE THROUGH ITT

- SEND THE INVITE USING THE APP, TEXT, MESSENGER, ETC
- WHEN THEY ARE OPEN, SEND THE 1ST TOUCH VIDEO
- FOLLOW THE APP PROMPTS, WATCH ONE APP TRAINING VIDEO IN THE APP MEDIA LIBRARY IF YOU NEED TO
- AFTER THE 1ST TOUCH, SEND 2ND TOOL - OR INVITE TO A PRESENTATION IN YOUR CUSTOMER EDUCATION GROUP
- WHEN THEY HAVE SEEN THE 2ND TOOL, ASK: "WHAT QUESTIONS DO YOU HAVE ABOUT GETTING STARTED?"
- CONNECT TO A THIRD PARTY CHAT TO ANSWER THOSE QUESTIONS
- CLOSE: "DO YOU WANT TO GET STARTED ON THE PRODUCTS OR WOULD YOU LIKE TO BECOME A DISTRIBUTOR LIKE ME?"

## *5 names*

- \_\_\_\_\_
- \_\_\_\_\_
- \_\_\_\_\_
- \_\_\_\_\_
- \_\_\_\_\_

# *fifth 5 ITTs*

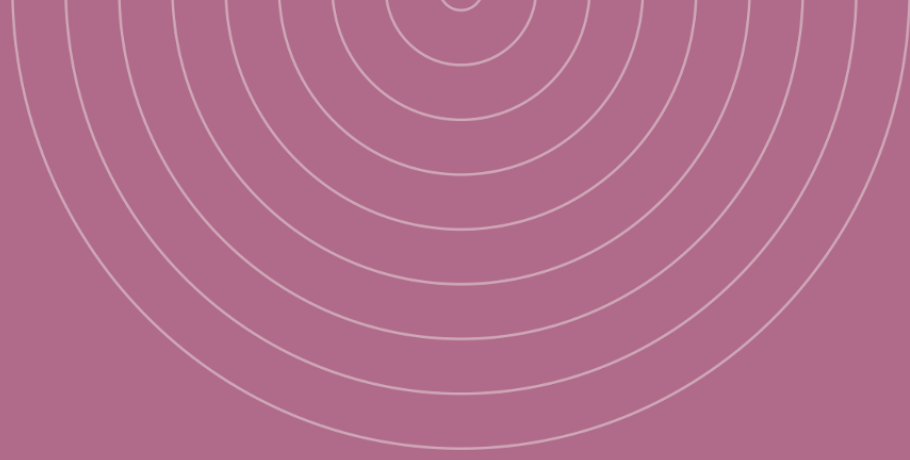


## TAKE 5 PEOPLE THROUGH ITT

- SEND THE INVITE USING THE APP, TEXT, MESSENGER, ETC
- WHEN THEY ARE OPEN, SEND THE 1ST TOUCH VIDEO
- FOLLOW THE APP PROMPTS, WATCH ONE APP TRAINING VIDEO IN THE APP MEDIA LIBRARY IF YOU NEED TO
- AFTER THE 1ST TOUCH, SEND 2ND TOOL - OR INVITE TO A PRESENTATION IN YOUR CUSTOMER EDUCATION GROUP
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- CONNECT TO A THIRD PARTY CHAT TO ANSWER THOSE QUESTIONS
- CLOSE: "DO YOU WANT TO GET STARTED ON THE PRODUCTS OR WOULD YOU LIKE TO BECOME A DISTRIBUTOR LIKE ME?"

## *5 names*

- \_\_\_\_\_
- \_\_\_\_\_
- \_\_\_\_\_
- \_\_\_\_\_
- \_\_\_\_\_



# **ATM FOR FOLLOW UP ADD - TAG - MESSAGE**

**ADD YOUR FRIEND TO THE  
PRODUCT OR BUSINESS GROUP**

**TAG THEM IN THE WELCOME POST  
AND/OR A RELEVANT STORY**

**MESSAGE THEM AND TELL THEM  
YOU DID THIS**

**FOLLOW UP TO SEE IF THEY WANT  
TO GET STARTED OR NEED MORE  
INFO**

# **FOLLOW UP + CLOSE**

**USE THE SCRIPTS IN BOARDS UNDER  
ITT FLOW OR LISTENING THROUGH  
OBJECTIONS**

**1ST FUP - DID YOU GET YOUR ORDER  
IN OK?**

**2ND FUP - TAG IN ANOTHER STORY  
AND MSG.**

**3RD FUP - EXCITED FOR YOU TO GET  
STARTED, DID YOU HAVE ANY  
QUESTIONS?**

**4TH FUP - POLITE TAKE AWAY, HEY - IT  
SEEMS LIKE NOW ISN'T THE RIGHT  
TIME FOR YOU TO \_\_\_\_ LET ME KNOW  
IF SOMETHING CHANGES. ASK A  
QUESTION ABOUT LIFE.**



# **CUSTOMER SERVICE**

**USE BOARDS STARTING AS SOON AS THE APP NOTIFIES YOU THAT AN ORDER HAS BEEN PLACED. SEND ANOTHER BOARDS SCRIPT AS SOON AS THE ORDER "DROPS" THEN MAKE NOTES IN YOUR CALENDAR TO FOLLOW UP AT THE INTERVALS LISTED IN BOARDS.**



*congratulations!!*

YOU HAVE GRADUATED FROM THE ITT  
TRAINING!

MAKE A NOTE OF YOUR FAVORITE TOOLS AND  
RESOURCES BELOW, ALSO WRITE ANY QUESTIONS  
YOU STILL HAVE ABOUT THIS ITT PROCESS:

A large, empty gray rectangular area intended for writing notes and questions.